BUSINESS READINESS

PERSONAL INFORMATION:

NAME: CONSULTING NICHE START DATE

INSTRUCTIONS:

Rate yourself from 1 (Strongly Disagree) to 5 (Strongly Agree) for each statement.

Rate yourself from 1 (Strongly Disagree) to 5 (St	rongly Agree) for each statement.
QUESTIONS:	RATING SCALE:
Mindset & Motivation	1 2 3 4 5
I am comfortable with uncertainty and change.	
I'm self-motivated and can stay focused without supervision.	
I view failure as an opportunity to learn and grow.	
I have a strong desire to create something of my own.	• • • • •
Financial Risk & Readiness	1 2 3 4 5
I have a personal budget and understand my financial needs.	
I have savings or financial cushion to support myself as I build.	• • • • •
I'm comfortable taking calculated financial risks.	
Skill Set & Experience	1 2 3 4 5
I have a marketable skill, product, or services others will pay for.	• • • • •
I understand my ideal customer and their pain points.	• • • •
I have some experience in project management, sales, or customer service.	• • • • •
Planning & Strategy	1 2 3 4 5
I've researched my industry and freelancing niche.	
I have a clear idea of what services I'll offer and how I'll price them.	• • • • •
I know what tools or systems I'll need to operate my business.	

QUESTIONS:

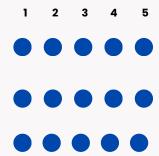
RATING SCALE:

Support & Resilience

I have a support system (mentor, peers, community, coach) to lean on.

I'm prepared to deal with rejection, slow growth, or unexpected setbacks.

I have a plan for continued learning and adapting my approach.



ANALYZING THE RESULTS

Scoring and Interpretation

64-80: You're ready! You have a strong foundation to pursue freelancing/consulting.

48-63: You're on the right track. Address a few gaps before launching.

Below 48: Reflect more deeply. Focus on preparation, learning, and support systems.

RESOURCES

- **SBA.gov** Business planning tools, legal guidance, local mentorship
 - https://www.sba.gov
- SCORE Free one-on-one mentoring from retired executives and entrepreneurs
 - https://www.score.org
- IRS Small Business and Self-Employed Tax Center Understand taxes, deductions, and estimated payments
 - https://www.irs.gov/businesses
- Hello Alice Resources, grant opportunities, and communities for small business owners
 - https://helloalice.com
- **Bplans** Sample business plans, especially for consultants and service providers
 - https://www.bplans.com